

DIGITAL EQUIPMENT CORPORATION

FACT SHEET

Product name: DECstation/WPS-PLUS Solution Systems

Overview:

Digital's presence in the word processing marketplace spans a decade, beginning with the DECmate in 1980. Now Digital is announcing four DECstation/WPS-PLUS Solution Systems, which combine industry standard Intel 80286- and 80386-based DECstation personal computers with industry standard MS-DOS and WPS-PLUS/DOS software. These four attractively priced Solution Systems each have a single part number making them very easy to order. And, DECmate users who want to migrate to industry standard platforms can preserve their training investment and document compatability as they move to the new DECstation/WPS-PLUS systems. Digital's latest version of WPS-PLUS/DOS gives DECmate users an easy way of converting their current documents to the new WPS-PLUS/DOS environment.

Key Features:

- o Hardware configuration flexibility: These Solution Systems are configured for either single desktop use or networked workgroup operation.
- o Network Application Support (NAS) integration: WPS-PLUS/DOS provides timely and complete integration with CDA (Compound Document Architecture) files through NAS Conversion Services.
- o Fully compatible WPS-PLUS functionality: WPS-PLUS/DOS has the same high level of word processing functionality as found in ALL-IN-1 and WPS-PLUS/VMS.
- o Industry standard software: Each of the four DECstation Solutions run all industry standard MS-DOS Version 3.3 applications.
- o PCSA integration: When using the Networked Solution Systems in a PC workgroup environment, true document sharing is available. By using a PCSA (Personal Computing System Architecture) file server, multiple users can access and edit the same folders and documents.

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- o DECmate Conversion Utility: DECmate users can easily coexist with and migrate to the DECstation/WPS-PLUS systems. The transitional DECmate customer will find the WPS-PLUS/DOS DECmate diskette read/write utility provides investment protection because the valuable information on their DECmate diskettes is still available. (In order to transfer documents between a DECmate and a DECstation system via this conversion utility, a 5 1/4 inch, 1.2MB diskette drive is required for the DECstation)
- o Trade-up Program: Starting this October, as a part of its commitment to its DECmate users, Digital is making migration easy by offering allowances for each DECmate I, DECmate II and DECmate III traded up for a DECstation/WPS-PLUS Solution System.

Hardware and Software Packages:

- o DECstation/WPS-PLUS 212 Standalone Monochrome Package includes DECstation 212, 640K Memory, 3½" floppy drive, 20MB IDE hard drive, Gold Key keyboard, 14" monochrome monitor, WPS-PLUS/DOS and MS-DOS V3.3.
- o DECstation/WPS-PLUS 212 Standalone Color Package includes DECstation 212, 640K Memory, 3½" floppy drive, 20MB IDE hard drive, Gold Key keyboard, 14" Color monitor, WPS-PLUS/DOS and MS-DOS V3.3.
- o DECstation/WPS-PLUS 316 Network Monochrome Package includes DECstation 316, 1MB Memory, 3½" floppy drive, Gold Key keyboard, DEPCA Board and PCSA Client license, 14" monochrome monitor, WPS-PLUS/DOS, and MS-DOS V3.3.
- o DECstation/WPS-PLUS 316 Network Color Package includes DECstation 316, 1MB Memory, 3½" floppy drive, Gold Key keyboard, DEPCA Board and PCSA Client license, 14" color monitor, WPS-PLUS/DOS, and MS-DOS V3.3.

Pricing and Availability: From \$3720 for the DECstation 212 monochrome standalone package to \$5050 for the DECstation 316 Network color package. These Solution Systems are available immediately. Prices are discountable under the normal Digital Business Agreement schedule.

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Note to Editors: ALL-IN-1, CDA, DECmate, DECstation, DEPCA, PCSA, Gold Key, WPS, WPS-PLUS, WPS-PLUS/DOS and WPS-PLUS/VMS are trademarks of Digital Equipment Corporation.

MS-DOS is a registered trademark of Microsoft Corporation.

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